

# ATLANTA BUSINESS CHRONICLE

## T H E L I S T

# ATLANTA'S LARGEST LIFE INSURANCE AGENCIES

RANKED BY 2025 TOTAL PRODUCTION CREDITS FOR GEORGIA



Business name Website	Address Phone	2025 total production credits for Georgia <sup>1</sup>	MDRT qualifiers <sup>2</sup>	Number of producers	Total staff	Primary life company represented	Chief Atlanta officer	Year est. in Atlanta
<b>1</b> Milner Financial milnerfinancial.com	2500 Daniels Bridge Rd., Athens, GA 30606 770-404-0000	\$46,000,000,000	100	900	952	Mutual of Omaha, Transamerica, Americo	Seixas Milner III	1957
<b>2</b> Northwestern Mutual - Goodwin, Wright <sup>3</sup> buckhead.nm.com	3438 Peachtree Rd., #1200 Atlanta, GA 30326 404-846-3000	\$7,754,470,900	61	170	447	Northwestern Mutual	John Wright II	1885
<b>3</b> Peachtree Planning peachtreepanning.com	5600 Glenridge Dr., #600-East Atlanta, GA 30342 404-260-1600	\$2,288,950,772	48	92	135	Guardian Life Insurance Co., Park Avenue Securities	James Gnefkow Dustin Dawes	1987
<b>4</b> Ashford Advisors Inc. ashfordadvisors.net	900 Ashwood Pkwy., #400 Atlanta, GA 30338 770-390-2600	\$1,980,000,000	25	44	69	Guardian Life Insurance Co., Park Avenue Securities	V. Thomas Purcell	1931
<b>5</b> The Piedmont Group thepiedmontgroups.com	Six Concourse Pkwy., #2700 Atlanta, GA 30328 770-551-3400	\$1,620,440,719	24	134	229	MassMutual	Bill McQuaid Joe Schreck	2010
<b>6</b> Northwestern Mutual - Atlanta <sup>3</sup> northwesternmutual.com/office/ga/atlanta/ 20692071/	2859 Paces Ferry Rd. S.E., #1200 Atlanta, GA 30339 770-955-6611	\$1,214,620,600	18	67	166	Northwestern Mutual	Dwaan Callaway Black	2007
<b>7</b> New York Life greateratlanta.nyloffices.com	3655 Brookside Pkwy., #400 Alpharetta, GA 30022 770-730-2000	\$630,904,400	29	146	165	New York Life Insurance Co.	Puneet Seth	1890
<b>8</b> Crescent Wealth Management crescentwealthadvisory.com	200 Galleria Pkwy., #1880 Atlanta, GA 30339 770-431-1260	\$396,370,000	2	2	7	independent	Tim Wyrobek	2003

<sup>1</sup> Total production credits are life insurance commissions, disability income, and commissions from annuities and mutual funds, multiplied by 100. Figures are for 2025.

<sup>2</sup> Million Dollar Round Table (MDRT) qualifiers

<sup>3</sup> Northwestern Mutual is the marketing name for The Northwestern Mutual Life Insurance Company, Milwaukee, WI (NM) (life and disability insurance, annuities) and its subsidiaries. Securities are offered through Northwestern Mutual Investment Services, LLC, a subsidiary of NM, broker-dealer, registered investment adviser and member FINRA and SIPC. NM is not a broker-dealer, registered investment advisers or federal savings banks.